

Granite Quest

YOUR STRATEGY IS ONLY AS GOOD AS YOUR DECISIONS UNDER PRESSURE.

A Diagnostic & Development Experience, Not a Team Building Activity.

A 20-day journey. Limited resources. Unpredictable conditions. Every decision matters. And one wrong move, can cost everything.

The experience

Participants take on the role of expedition teams traveling across ancient Egypt:

- Planning their journey from Giza to Aswan
- Managing limited resources (food, gold, supplies)
- Facing unexpected events (storms, losses, constraints)
- Deciding when to trade, negotiate, or push forward

The goal? Mine as much granite as possible, and survive the journey back.

What makes this different

Most team building games focus on collaboration only.

This simulation forces participants to:

- Think strategically
- Negotiate for survival
- Manage scarcity
- Balance short-term vs long-term decisions

This is real business decision-making under pressure.

Competencies measured

During the simulation, participants naturally demonstrate:

Strategic Thinking

- Planning vs reactive decisions
- Prioritization under constraints

Negotiation & Trade-offs

- Value creation vs value claiming
- Win-win vs win-lose decisions

Decision-Making Under Pressure

- Risk assessment
- Timing of decisions

Resource Management

- Allocation of limited assets
- Efficiency vs overconsumption

Team Dynamics

- Role clarity
- Conflict under scarcity
- Leadership emergence

The real mechanics

- A 20-day simulated journey with no margin for poor decisions
- Limited but sufficient resources — forcing prioritization
- Continuous trade-offs between:
 - Speed vs. safety
 - Risk vs. reward
 - Individual vs. team benefit
- Dynamic conditions:
 - Sandstorms
 - Resource depletion
 - Unexpected losses

Every choice has consequences.

The organizational mirror

This simulation exposes:

- How teams behave when resources are limited
- Whether decisions are data-driven or emotional
- How negotiation is used:
 - To collaborate
 - Or to compete

It becomes a live reflection of how your organization manages pressure, priorities, and trade-offs

The breakdown moment

At some point, teams realize:

- They ran out of resources... because of poor planning
- They lost opportunities... because they didn't negotiate well
- They made decisions... without seeing the full picture

And that is exactly what happens in real business.

Outcome

By the end of the experience, you will clearly see:

- Who thinks strategically vs. reacts
- Who negotiates effectively vs. gives up value
- How teams prioritize under pressure
- Where decision-making breaks down

Simulation Duration: 3 hours, 10:00AM to 01:00PM